



RENTAL MANAGEMENT & HOMECARE SERVICES

With over 35 years of focus in hospitality and property management, we have the experience to ensure your home is taken care of and the expertise to help you maximize your rental revenue potential.



RENTAL MANAGEMENT

MANAGEMENT THAT GENERATES MORE REVENUE



250,000

loyal ski and mountain customers



\$4,000,000

annual revenue from relationships in the travel trade



\$700,000

annual spend on digital media



55% - 65%

of annual revenue is direct

Better awareness, better decisions, better outcomes

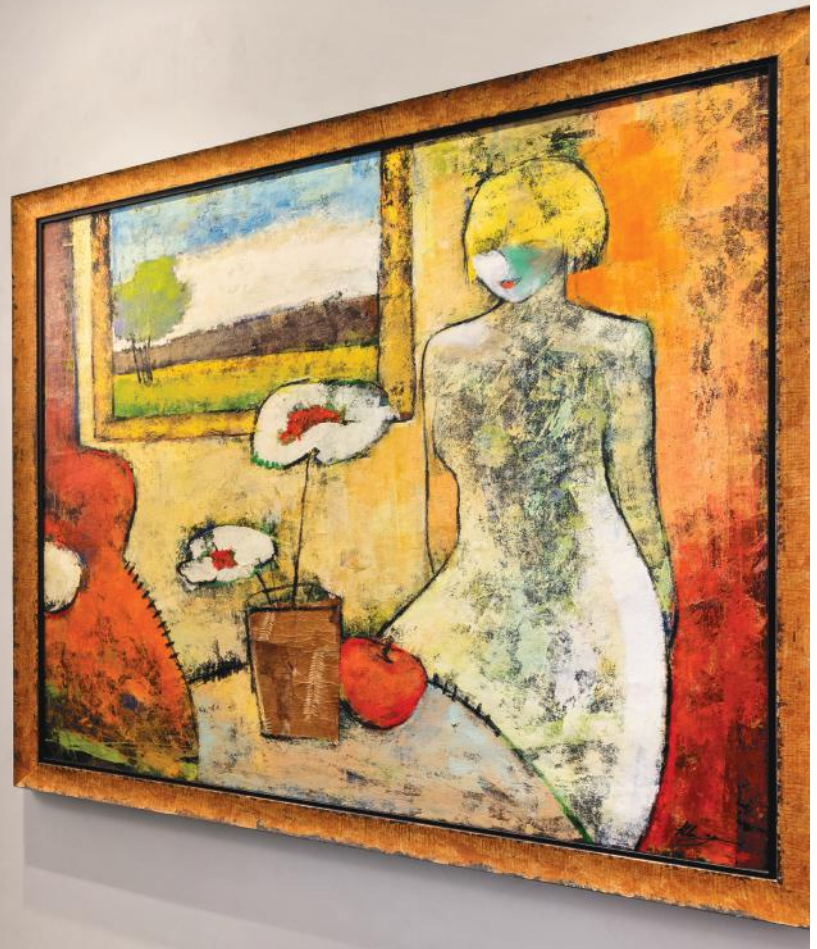
- > Real-time dynamic pricing directed by revenue management team.
- > Vigilant marketing, sales, and distribution management by 20 person team.
- > 15 person, dedicated local call center resulting in 35% conversion rate.

More effective inventory distribution

- > Industry leading technology including robust e-commerce website allowing for more direct bookings.
- > Broad presence on common distribution channels like Airbnb and Vrbo with automated, real-time updates.
- > Robust distribution on specialized channels including Marriott Homes & Villas and Luxury Retreats.
- > Preferred partnerships with top international and domestic travel agencies and wholesale partners, such as Frosch International Travel and Ski.com.

We take care of the small things

- > All marketing and advertising efforts are completed in-house including professional residence photography.
- > Rental guest fees like housekeeping, guest service fees and credit card processing are paid for by the rental guest or East West Hospitality, we never pass that cost to you.
- > Administrative services, including collection and payment of taxes and rendering of monthly owner statements.
- > Use of our commercial laundry facility, reduces wear and tear of linens and unit's washer/dryer.



WHAT MAKES OUR HOMECARE DIFFERENT

“You can trust the team at East West Hospitality to ensure your second home and the building are always in pristine conditions and its rental program helps you earn rental income when not using your property. They are always available to ensure homeowners (and renters) have all their needs taken care of.”

- Beaver Creek Homeowner

Rest assured, we manage your home like it's our own

- > Locally-based, certified property managers provide comprehensive residence specific homecare.
- > Regularly scheduled residence inspections follow an extensive checklist aimed to identify potential issues and stay ahead of home maintenance situations.

Let us handle the details

- > Before you or your guests arrive, we prepare your residence ensuring your comfort and security, including adjustment of thermostats, turning on entry lights and checking firewood supply.
- > After you or your guests depart, we inspect the property to make sure nothing is broken or missing, thermostats are turned back down, lights are turned off and doors and windows are secured.
- > For your safety and convenience, we arrange and issue all keys for you and your guests.



LOCAL TEAMS OFFER BETTER MANAGEMENT

HOW WE COMPARE

	East West	Others
Years of Experience	> 35 years	< 15 years
Local Employees	> 1000	< 50
Commercial Laundry	yes	no
On-Site Presence	24/7	no
HOA Manager	yes	no



Ongoing Care and Maintenance

- > Local staff means 24-hour on call managers and maintenance for after-hour emergencies.
- > Regular housekeeper and management inspections of property.

On-Site Presence

- > Dedicated on-site manager available for owner and guest needs.
- > The chosen association management in all East West Hospitality destinations for over 35 years.
- > Relationships with local vendors for larger maintenance emergencies.

Better Staff. Better Service.

- > 10+ certified in-house engineers and maintenance technicians on-call.
- > Human resources department dedicated to career development.
- > Higher retention and satisfaction of employees.
- > Company culture committed to green practices.



2021 BEST PROPERTY MANAGEMENT COMPANY



As the preferred hospitality company for the Vail Valley, we are able to extend additional benefits to our owners.

10% off Lodging at East West Hospitality properties in Vail Valley, CO, Snowmass, CO, Lake Tahoe, CA and Mauna Kea, HI

10% off Massage, Body Services & Facials at Spa Anjali at The Westin Riverfront Resort & Spa and The Charter at Beaver Creek

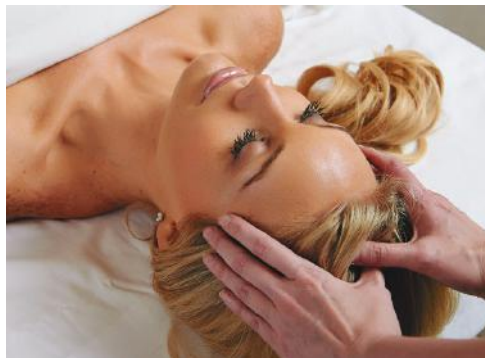
25% off Ski & Board Tuning and Ski & Bike Rentals at Venture Sports in Avon, Base Camp and The Lion (winter only) in Vail

10% off Retail (excludes bike purchases) at Venture Sports in Avon, Base Camp and The Lion (winter only) in Vail

10% off Total check at the Black Diamond Bistro at The Charter at Beaver Creek

\$35 Daily Access Passes to The Athletic Club at The Westin Riverfront Resort & Spa and Park Hyatt Exhale Fitness Center

Complimentary Concierge Services





LOCAL PRESENCE. GLOBAL REACH.

For more information about maximizing your rental revenue and/or caring for your home, please contact East West Hospitality for all your property management and homecare needs.



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